**VALLABH RASIK HAZARE**

**Objective:**

To exceed expectations - It has always been my prime objective, particularly subjected to the corporate values of the organization. Understanding clients business and products, proactive relationship with teammates.

To obtain a best standard work experience, challenging project undertakings, gradual career progress and opportunities for value addition through continuous learning and professional development.

**Personal Details:**  **Address for Correspondence:**

**Date of Birth:** 9th December, 1991

**Languages Known:** English, Hindi, Marathi

**Marital Status:** Single

**Email:** vallabhhazare@gmail.com

**Contact No.**: +91-9870774554

9, 1st Floor,

Mali building,

Deen Dayal Road,

Near Jiddha Hospital,

Dombivali (West)

Pin Code: 421202

**Academic Qualifications:**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Degree** | **CLASS** | **University** | **College/ Institute** | **Year** | **Percentage** |
| **B.E** | Appeared | Mumbai | Tasgaonkar Institute Of Engineering & Technology, Bhivpuri | 2017 | Appeared |
| **Diploma in EXTC** | First | MSBTE / MU | S H Jondhale | 2010 | 60 |
| **S.S.C** | Distinction | Maharashtra | CMS English School | 2007 | 79 |

**Projects :**

Undertaken marketing and sales project of CCTV, Solar Panels and LED Panels in areas like Dombivali, Thane, Badlapur, Ambernath, Ulhasnagar, Karjat, Panvel, Belapur, Kharghar.

### Extra Curricular Activities

* Won College Chess Championships for 3 years
* Played Chess at District Level and Participated in State Tournaments
* Currently Practising Table Tennis.
* Playing Cricket
* Playing Musical Instruments like Sitar, Violin, Dilruba, Keyboard, Harmonium, Tabla

**Hobbies and Interests:**

Travelling, Solving Puzzles, Exploring and Meeting new people & Discussing New Technology, Current Affairs, General Knowledge , Listening to Music, Playing Sports, Participating in Sports Tournaments and Photography, Helping Organizations Rescue Stray or Lost Animals & Re-Homing them.

**Work Experience:**

Worked with **Greenman Techno-Solutions Pvt. Ltd.** as a **Marketing Executive** from September, 2014 to June, 2015.

**Duration:** 10 Months

**Key Responsibilities:**

* Created and analyzed customer database and user surveys to identify purchasing trends.
* Initiated, Scheduled, Organized and managed sales projects.
* Planning of new sales and marketing strategies to target existing customers and develop new revenue streams.
* Handling Sales and Marketing of Solar Panels and LED Panels in areas like Dombivali, Thane, Badlapur, Ambernath, Ulhasnagar, Karjat, Panvel, Belapur, Kharghar.
* Had done Sales and Marketing in Real Estate, Commercial and Residential Areas.
* Handled Annual Maintenance Contracts and different seasonal offers to the customers.
* Assisted client with business plan, purchase, branding and marketing of (Company name)
* Negotiating Contracts and Packages.
* Had been looking towards after sales service.

Worked with **Tech-Solution Pvt. Ltd.** as a **Marketing Executive** from July, 2015 to June, 2017.

**Duration:** 24 Months

**Key Responsibilities:**

* Created and analyzed customer database and user surveys to identify purchasing trends.
* Initiated, Scheduled, Organized and managed sales projects.
* Planning of new sales and marketing strategies to target existing customers and develop new revenue streams.
* Handling Sales and Marketing of Solar Panels and LED Panels in areas like Dombivali, Thane, Badlapur, Ambernath, Ulhasnagar, Karjat, Panvel, Belapur, Kharghar.
* Had done Sales and Marketing in Real Estate, Commercial and Residential Areas.
* Handled Annual Maintenance Contracts and different seasonal offers to the customers.
* Assisted client with business plan, purchase, branding and marketing of (Company name)
* Negotiating Contracts and Packages.
* Had been looking towards after sales service.

**Over all Experience:** 2 years, 10 Months